

Mini Case Study:

# Endo Pharmaceuticals achieves regulatory compliance by tapping Determine solutions and deep expertise



## Pharmaceutical Success Story

To overcome procurement challenges like diversity regulatory reporting, Endo partnered with Determine to have a single technology platform across all spend analytics, sourcing, contract and supplier management.

### Goals

- Address the problem of spend and supplier data
- Allow suppliers to self-register and self-report for diversity reporting and compliance
- Combine spend and supplier data with drill-down reporting and discovery capabilities to easily gauge results and KPIs

### Results

Addressing supplier diversity in procurement has reduced the time required to manage it by 50%, and improved reporting to help Endo avoid non-compliance costs.



### Fast Facts

Endo is a highly focused generics and branded pharmaceutical company delivering quality medicines through excellence in development, manufacturing and commercialization.

#### Revenue

\$787 million (3Q2017)

#### Headcount

3,400 employees

#### Global Headquarters

Dublin, Ireland

#### Integration

SAP

### Solutions

SmartSource  
SmartAnalytics  
Supplier Management  
Diversity Dashboard



***Endo no longer worries about consistency in reporting and can now focus on advancing their supplier diversity program to the next level.***

— Louis Galczynski, Senior Manager, Endo Pharmaceuticals