



# Contract Management

DETERMINE®  
Empowering Decisions

Contracts are the lifeblood of every organization. That's why you need to do more than just manage them—you have to exercise absolute control.



## Make contracts automated, paperless and seamless across your organization.

Determine's Cloud Platform-based **Contract Management** solution helps businesses gain visibility into all your contracts.

An intuitive user interface provides a consumer like online experience, with self-service and collaborative features that make day-to-day searching, authoring and contract administration easy and productive.

Improving contract and contractual relationships today starts by tackling the risks themselves, focusing more on mutual outcomes and results.

This moves contracts from the purely legal interpretation of the contract to the commercial and social aspects that govern these relationships.

By managing contracts on one comprehensive platform Determine optimizes shared data, giving all contract stakeholders new insights into their commercial counterparty relationships.

*"Determine scored 4/5 for contract approval, integration and customer based market presence in the Forrester CLM Wave."*

Forrester CLM Wave Report, Q3 2017



### Key Benefits

- **Seamless integration** with other existing business solutions and processes: Source-to-Contract, Procure-to-Contract, etc.
- **Best practice** flexible workflows from basic repository (Repository Only) to the full lifecycle (Self-Service, Collaboration, Signatures, Renewals and Amendments).
- **Intuitive and contextual** usage patterns span the entire lifecycle: create, search, and track all your documents.
- **Automated** and broad range of functionalities for each stage of the contract lifecycle, from project initiation to contract renewal.



To turn your contracts into valuable assets, Determine Contract Management provides all the right tools and business apps to help you optimize them:



### **Contract Repository: Control starts with access**

Finding and reviewing contracts is the first step to contract management. Leverage a responsive cloud-based centralized contract repository for easy access in discovering contracts, importing contracts and managing expiry and renewals.

- CLM 360° Dashboard • Contract Master Data & MetaData Management
- Contract Import & Export • Amendment Management • Renewal Management



### **Contract Families, Types & Extensions: Expanding opportunities for contracts**

Advance contract management efforts by leveraging the platform to create multiple contract types based on out of the box contract families and extensions that are not just used for procurement including:

- Contract families -e.g. Confidentiality, Purchasing , Sales , Partnerships
- Contract types -e.g. NDA, MSA, Sales Agreements, Lease Contracts



### **Contract Request & Approval Workflow: Increase users, increase compliance.**

Involving a wider set of users for initiating and managing contract approvals will expand effective contract management. Leverage contract request and approval workflow features to improve collaboration and expand the use electronic contracts and documents.

- Contract Requests • Contract Templates • Advanced Workflow Management



### **Contract Authoring & Negotiation: Make contracts a collaborative effort.**

Collaborative authoring with internal and external counterparties gets everyone on the same page. Accelerate workflow with advanced contract redlining for managing new and renegotiated contracts.

- Collaborative Authoring & Redlining • Contract Negotiation Workflow • Contract Process Validation



### **Self-Service & Clause Library: Contract creation with built-in compliance.**

The ability to create contracts dynamically takes contract management to the next level. Empower users through self-service and clause library access to create and organize contracts based on clause groups, and best-in-class contract blueprints.

- Self-Service • Dynamic Rules-Driven Templates • Clause Library Management



### **E-Signature: Contract creation with built-in compliance.**

Integrated e-Signature capabilities with leading solutions like DocuSign (embedded in the application), takes you to the last step in executing your contracts, while maintaining a complete audit trail of all signatures internally and those with your contract counterparties.

*“One of the things we like best about Determine is that we could describe our process and it could be very closely emulated by the workflow engine.”*

VP of Contract Management, Leading Human Resources Consulting Firm

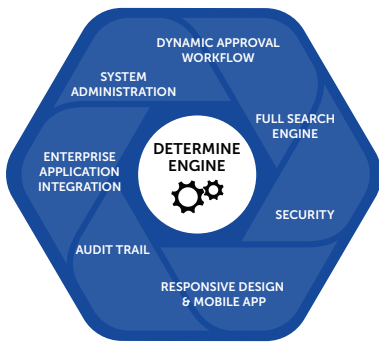


# One cloud platform, many solutions— a single source of truth.

The Determine Cloud Platform optimizes the functionality of our supplier management solution through Master Data Management, a Business Process Management engine, embedded analytics, Open API and business network that combine to provide end-to-end solution visibility and control. Simplified implementation and configuration, and seamless integration with existing ERP and other enterprise systems, empower collaboration, efficiency and agility. Data is shared, supplier and documents managed, workflow optimized. Across one solution, or all of them.



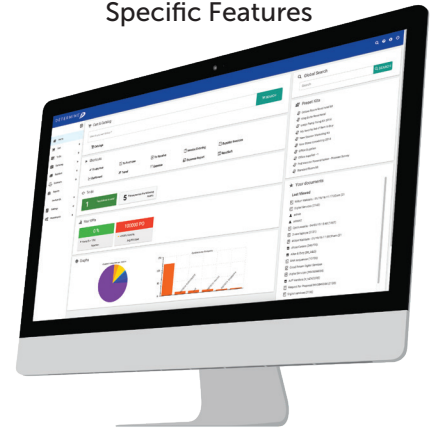
The Determine Core



Business Modules by Functional Area



Business Apps for Specific Features



## Determine empowers decisions through collaborative data, integrated solutions and transformative results.

visit [www.determine.com](http://www.determine.com)

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